## Merchandising Department



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March 18, 1998

Paul Shuch, Ph.D. The SETI League, Inc. 433 Liberty Street P.O. Box 555 Little Ferry, NJ 07643

Dear Dr. Shuch:

Your recent letter indicating your desire for **RadioShack** to consider an idea for a product was routed to my office. Thank you for thinking of **RadioShack** as a readily available source for consumers.

While I appreciate your plugging RadioShack, unfortunately we do not have the facilities to assist. Several years ago a major decision was made that Tandy Corporation was in the business of electronics retail. Most of our manufacturing facilities were either sold off or closed.

While **RadioShack** continues to sell private label merchandise, it is primarily developed from offers of OEM manufacturers with their own research and development engineers.

If you should locate someone to manufacture a radio telescope we would certainly be willing to look at it and entertain a proposal. I wish you the best of luck in your endeavor.

Sincerely.

Joel Guskin Senior Director

Product Development

Merchandising Department

cc: Rick Borinstein